

**United Way of Connecticut, Inc. and Subsidiary**  
**Report on Consolidated Financial Statements**  
**(With Supplementary Information)**  
**Years Ended June 30, 2012 and 2011**

# UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY

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## **Report of Independent Public Accountants**

To the Board of Directors  
United Way of Connecticut, Inc.

We have audited the accompanying consolidated statements of financial position of United Way of Connecticut, Inc. (a nonprofit organization) and Subsidiary (collectively referred to herein as the "Organization") as of June 30, 2012 and 2011, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended. These consolidated financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of United Way of Connecticut, Inc. and Subsidiary as of June 30, 2012 and 2011, and the changes in its net assets and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated December 12, 2012, on our consideration of the United Way of Connecticut, Inc. and Subsidiary's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information on pages 15-17 is presented for purposes of additional analysis of the consolidated financial statements, rather than to present financial position, changes in net assets and cash flows of the individual organizations and is not a required part of the 2012 consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information on pages 15-17 is fairly stated in all material respects in relation to the consolidated financial statements as a whole

*CohnReznick LLP*

Glastonbury, Connecticut  
December 12, 2012

**UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**JUNE 30, 2012 AND 2011**

**ASSETS**

	<u>2012</u>	<u>2011</u>
Current assets:		
Cash	\$ 4,213,340	\$ 4,173,311
Prepaid expenses	163,952	81,334
Contracts receivable	163,883	219,916
Local United Way receivables	21,957	21,404
Other receivables	23,988	30,601
Total current assets	<u>4,587,120</u>	<u>4,526,566</u>
Office furniture and equipment, at cost	244,932	2,927,652
Less accumulated depreciation	<u>(79,700)</u>	<u>(2,711,879)</u>
Net office furniture and equipment	<u>165,232</u>	<u>215,773</u>
 Total assets	 <u>\$ 4,752,352</u>	 <u>\$ 4,742,339</u>

**LIABILITIES AND NET ASSETS**

Current liabilities:		
Accounts payable and accrued expenses	\$ 1,096,875	\$ 927,057
Refundable advances	1,636,397	1,850,525
Deferred revenue	229,208	282,115
Total current liabilities	<u>2,962,480</u>	<u>3,059,697</u>
Commitments and contingencies		
Unrestricted net assets	<u>1,789,872</u>	<u>1,682,642</u>
 Total liabilities and net assets	 <u>\$ 4,752,352</u>	 <u>\$ 4,742,339</u>

See Notes to Consolidated Financial Statements.

**UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY**

**CONSOLIDATED STATEMENTS OF ACTIVITIES**

**YEARS ENDED JUNE 30, 2012 AND 2011**

	<u>2012</u>	<u>2011</u>
Change in unrestricted net assets:		
Revenues, gains and other support:		
Governmental grants and contracts	\$ 12,867,034	\$ 14,405,042
Local United Way revenue	623,651	596,334
Grants and contracts, other	330,427	591,161
Miscellaneous	68,643	35,887
Total revenues, gains and other support	<u>13,889,755</u>	<u>15,628,424</u>
Expenses:		
Program services:		
2-1-1 Health and Human Services	5,570,458	6,277,260
Care 4 Kids	5,788,275	6,205,545
Community Results Center	88,333	101,293
Other programs	236,577	436,869
Total program services	<u>11,683,643</u>	<u>13,020,967</u>
Support services:		
Management and general	2,098,882	2,349,076
Total expenses	<u>13,782,525</u>	<u>15,370,043</u>
Change in net assets	107,230	258,381
Net assets, beginning of year	<u>1,682,642</u>	<u>1,424,261</u>
Net assets, end of year	<u>\$ 1,789,872</u>	<u>\$ 1,682,642</u>

See Notes to Consolidated Financial Statements.

**UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY**

**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**

**YEAR ENDED JUNE 30, 2012 (WITH COMPARATIVE TOTALS FOR 2011)**

	Program Services					Support	2012 Total	2011 Total
	2-1-1 Health and Human Services	Care 4 Kids	Community Results Center	Other Programs	Total	Management and General		
Salaries	\$ 3,010,692	\$ 3,398,338	\$ 6,042	\$ 11,358	\$ 6,426,430	\$ 1,220,460	\$ 7,646,890	\$ 7,909,700
Health, pension and benefits	835,065	1,076,497	2,991	3,254	1,917,807	296,423	2,214,230	2,242,147
Payroll taxes	221,511	244,744	468	884	467,607	83,950	551,557	574,053
Total personnel expenses	4,067,268	4,719,579	9,501	15,496	8,811,844	1,600,833	10,412,677	10,725,900
Contract services	669,062	94,762	63,702	206,788	1,034,314	207,382	1,241,696	2,519,227
Occupancy	303,572	320,001	825	2,501	626,899	119,056	745,955	721,736
Depreciation	20,088	22,177	49	160	42,474	8,067	50,541	27,214
Postage	43,396	254,453	915	217	298,981	2,942	301,923	308,907
Telephone	119,576	100,801	230	636	221,243	42,013	263,256	220,201
Office supplies and program materials	221,147	173,200	483	1,812	396,642	56,317	452,959	533,732
Printing and copying	46,981	61,746	6,367	124	115,218	6,064	121,282	107,498
Miscellaneous	22,666	8,796	547	2,674	34,683	6,568	41,251	39,497
Staff training and development	41,646	23,559	5,689	5,651	76,545	17,734	94,279	64,149
Insurance	-	-	-	-	-	25,708	25,708	65,577
Travel	12,116	7,536	25	517	20,194	5,323	25,517	28,937
Advertising	2,940	1,665	-	1	4,606	875	5,481	7,468
Total expenses	<u>\$ 5,570,458</u>	<u>\$ 5,788,275</u>	<u>\$ 88,333</u>	<u>\$ 236,577</u>	<u>\$ 11,683,643</u>	<u>\$ 2,098,882</u>	<u>\$ 13,782,525</u>	<u>\$ 15,370,043</u>

See Notes to Consolidated Financial Statements.

**UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES**  
**YEAR ENDED JUNE 30, 2011**

	Program Services				Total	Support Services	2011 Total
	2-1-1 Health and Human Services	Care 4 Kids	Community Results Center	Other Programs		Management and General	
Salaries	\$ 2,841,060	\$ 3,815,489	\$ 31,614	\$ 5,781	\$ 6,693,944	\$ 1,215,756	\$ 7,909,700
Health, pension and benefits	817,592	1,153,193	11,041	258	1,982,084	260,063	2,242,147
Payroll taxes	211,322	278,195	2,540	2,356	494,413	79,640	574,053
Total personnel expenses	3,869,974	5,246,877	45,195	8,395	9,170,441	1,555,459	10,725,900
Contract services	1,502,088	42,238	40,418	412,176	1,996,920	522,307	2,519,227
Occupancy	272,436	333,486	3,591	1,289	610,802	110,934	721,736
Depreciation	9,910	12,934	126	61	23,031	4,183	27,214
Postage	37,886	267,500	460	231	306,077	2,830	308,907
Telephone	101,216	84,128	746	277	186,367	33,834	220,201
Office supplies and program materials	352,154	119,672	2,301	11,717	485,844	47,888	533,732
Printing and copying	46,324	55,507	220	72	102,123	5,375	107,498
Miscellaneous	17,344	10,093	4,428	2,142	34,007	5,490	39,497
Staff training and development	38,743	10,411	2,682	149	51,985	12,164	64,149
Insurance	11,328	14,072	157	54	25,611	39,966	65,577
Travel	14,328	6,147	964	-	21,439	7,498	28,937
Advertising	3,529	2,480	5	306	6,320	1,148	7,468
Total expenses	<u>\$ 6,277,260</u>	<u>\$ 6,205,545</u>	<u>\$ 101,293</u>	<u>\$ 436,869</u>	<u>\$ 13,020,967</u>	<u>\$ 2,349,076</u>	<u>\$ 15,370,043</u>

See Notes to Consolidated Financial Statements.



**UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED JUNE 30, 2012 AND 2011**

	2012	2011
Operating activities:		
Change in net assets	\$ 107,230	\$ 258,381
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation	50,541	27,214
Changes in operating assets and liabilities:		
Prepaid expenses	(82,618)	(13,492)
Contracts receivable	56,033	(8,700)
Local United Way receivables	(553)	(11,734)
Other receivables	6,613	709
Accounts payable and accrued expenses	169,818	(284,661)
Refundable advances	(214,128)	383,323
Deferred revenue	(52,907)	106,107
Net cash provided by operating activities	40,029	457,147
Investing activity - purchases of office furniture and equipment	-	(233,267)
Increase in cash	40,029	223,880
Cash, beginning of year	4,173,311	3,949,431
Cash, end of year	\$ 4,213,340	\$ 4,173,311

See Notes to Consolidated Financial Statements.

## UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1 - Organization and summary of significant accounting policies:**

##### **Organization and operations:**

United Way of Connecticut, Inc. provides Connecticut's statewide information, referral and crisis intervention services, 24 hours a day, 7 days a week. United Way of Connecticut, Inc. administers eligibility based programs for the State of Connecticut. United Way of Connecticut, Inc. facilitates the sharing of skills, information and other resources among the independent local United Ways in Connecticut. United Way of Connecticut, Inc. is a vehicle to identify and pursue public policy objectives which affect human services in Connecticut and through the Community Results Center, provides research and analysis that informs local planning and decision-making.

The Statewide Information, Referral and Crisis Intervention Service Program ("2-1-1") is restrictively funded by grants, contracts and/or revenue generated through the efforts or assets of the program as follows:

Statewide Information, Referral and Crisis Intervention Service Program - Funded through:

- State of Connecticut Department of Social Services ("DSS") as administrator of 2-1-1, HUSKY Infoline, Homelessness Prevention and Rapid Rehousing Program, Help Me Grow, and 2-1-1 Child Care
- Department of Public Health ("DPH") as administrator of the Maternal Child Health Grant
- Department of Developmental Services ("DDS") as administrator of Birth to Three Program
- Local United Ways and other community service organizations
- Department of Children and Families ("DCF") as administrator of Emergency Mobile Psychiatric Services program
- The Connecticut Association for Human Services ("CAHS") as administrator of Financial Literacy Initiative program

United Way Services - Funded through local United Ways and various grants

Community Results Center - Funded through various contracts and grants

Child Care Assistance Program - Funded by the Department of Social Services

## UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1 - Organization and summary of significant accounting policies (continued):**

##### **Principles of consolidation:**

United Way of Connecticut, Inc. is affiliated with Connecticut Policy and Economic Council, Inc. ("CPEC"). United Way of Connecticut, Inc. is the sole member of CPEC and the Board of Directors of United Way of Connecticut, Inc. serves as the Board of Directors of CPEC.

As of January 1, 2006, all programs of CPEC were transferred to the Community Results Center Department of United Way of Connecticut, Inc., however, CPEC has continued to function as a separate entity. Significant intercompany accounts and transactions have been eliminated in consolidation.

United Way of Connecticut, Inc. and CPEC are referred to collectively as the "Organization."

##### **Basis of presentation:**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The consolidated financial statements report information regarding the Organization's consolidated financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted. They are described as follows:

Unrestricted net assets are not subject to explicit donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

Temporarily restricted net assets are subject to either explicit donor-imposed stipulations or by operation of law that can be fulfilled by actions of the Organization or that expire by the passage of time. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Permanently restricted net assets are subject to explicit donor-imposed stipulations that they be maintained permanently by the Organization and stipulate the use of income and/or appreciation as either unrestricted or temporarily restricted based on donor-imposed stipulations or by operation of law.

At June 30, 2012 and 2011, there were no temporarily or permanently restricted net assets.

## UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1 - Organization and summary of significant accounting policies (continued):**

##### **Tax status:**

The Organization is exempt from Federal income taxes under the provisions of the Internal Revenue Code 501(c)(3) and, therefore, has made no provisions for Federal or state income taxes in the accompanying consolidated financial statements.

The Organization has no unrecognized tax benefits or liabilities at June 30, 2012 and 2011. The Organization's Federal and state income tax returns prior to fiscal year 2009 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

If the Organization has unrelated business income taxes, it will recognize interest and penalties associated with any tax matters as part of the income tax provision and include accrued interest and penalties with the related tax liability in the consolidated statements of financial position. The Organization has no unrelated business income taxes for 2012 and 2011.

##### **Grants from governments and deferred revenue:**

The Organization receives various grants, principally from governmental agencies. These grants are generally on a cost reimbursement basis, including recoverable overhead. Revenues from grants are deemed earned and recognized in the consolidated statements of activities when expenditures are made for the purpose specified. Revenues are deferred if the Organization has received grants, but the funds have not yet been expended for the purpose specified. Receipts of grant awards in advance, which are payable back to the funding agency if not used, are classified as refundable advances in the accompanying consolidated statements of financial position.

##### **Contributions:**

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

## UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1 - Organization and summary of significant accounting policies (continued):**

##### **Cash and cash equivalents:**

The Organization considers all unrestricted, highly liquid investments with an initial maturity of three months or less when acquired to be cash equivalents. There were no cash equivalents held by the Organization as of June 30, 2012 and 2011.

##### **Restricted cash:**

Certain bank accounts have been established according to the DSS grant/program requirements. Restricted cash as of both June 30, 2012 and 2011 was \$28,033 and is included in cash in the consolidated statements of financial position.

Grant funds, related to a specific program, are required to be in separate interest bearing accounts. The cash balances at June 30, 2011 was \$56,199. There were no cash balances at June 30, 2012 for grant funds.

##### **Office furniture and equipment:**

The Organization capitalizes all expenditures (other than those purchased with funds received from state funding agencies) for office furniture and equipment that are in excess of \$5,000 and that have a useful life of greater than one year. Purchased office furniture and equipment are carried at cost. Donated office furniture and equipment are carried at the approximate fair value at the date of donation. Office furniture and equipment is depreciated using the straight-line method over estimated useful lives of three to seven years.

Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the consolidated statements of activities for the period.

Capital assets purchased with funds received from all state funding agencies are expensed in the year acquired and are charged to the program benefited. Title to the equipment remains with the funding agency and the capital assets revert to that agency at the termination of the program. The amount of equipment purchased and expensed with state funds was \$95,723 and \$213,828 for the years ended June 30, 2012 and 2011, respectively.

##### **Use of estimates:**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

## UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1 - Organization and summary of significant accounting policies (concluded):**

##### **Functional expenses:**

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

##### **Advertising costs:**

Advertising costs are expensed as incurred and included in functional expenses.

##### **Subsequent events:**

The Organization has evaluated subsequent events through December 12, 2012, which is the date the consolidated financial statements were available to be issued.

#### **Note 2 - Concentrations of credit risk:**

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist primarily of cash and receivables. The Organization maintains its cash with high-credit quality financial institutions. At times, such amounts may exceed Federally insured limits.

Contracts and other receivables are limited to contributions from various foundations, businesses and individuals. Management does not believe any credit risk exists and, therefore, no allowance for doubtful accounts has been recorded.

Approximately 84% and 83% of the Organization's funding was provided by grants from the State of Connecticut DSS for the years ended June 30, 2012 and 2011, respectively.

#### **Note 3 - Line of credit:**

The Organization has a \$2,000,000 revolving line of credit from a bank which will expire on January 31, 2013. Available funds as of June 30, 2012 and 2011 were \$2,000,000. The line of credit is secured by a security interest on all the business assets. Interest is payable monthly on any advances outstanding at a variable rate equal to the bank's "Prime Rate" (3.25% at June 30, 2012) plus 0.50%. Any unpaid balances must be paid in full on the expiration date. There was no outstanding balance as of June 30, 2012 and 2011 and, as such, no borrowings during both fiscal years.

#### **Note 4 - Pension plan:**

The Organization maintains a defined contribution pension plan covering all employees of the Organization with six months of service, who have attained the age of twenty-one. The Organization's contribution to the plan was at 8% of eligible payroll for the plan year. For the years ended June 30, 2012 and 2011, pension plan contribution expense totaled \$576,674 and \$598,903, respectively.

## UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### Note 5 - Operating leases:

The Organization leases office and storage space in various locations, which expire at various times through February 2017. The Organization is responsible for property taxes, insurance and maintenance. The Organization also leases various office equipment, which expire at various times through January 2017. The Organization is responsible for all insurance and maintenance.

The future minimum lease payments due under the noncancelable leases in each of the years subsequent to June 30, 2012 are as follows:

<u>Year Ending June 30,</u>	
2013	\$ 659,087
2014	668,705
2015	678,346
2016	687,940
2017	460,371
	<u>\$ 3,145,449</u>

Total rental expense for all operating leases for the years ended June 30, 2012 and 2011 was \$745,955 and \$721,736, respectively.

#### Note 6 - Contingency:

##### Litigation:

From time to time, the Organization is a defendant in actions arising in the ordinary course of business. In the opinion of management, such litigation will not have a material effect on the Organization's consolidated financial condition or results of operations.

**UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY**  
**CONSOLIDATING STATEMENT OF FINANCIAL POSITION**  
**JUNE 30, 2012**

**ASSETS**

	<b>United Way of Connecticut, Inc.</b>	<b>Connecticut Policy and Economic Council, Inc.</b>	<b>Consolidated Total</b>
Current assets:			
Cash	\$ 3,851,918	\$ 361,422	\$ 4,213,340
Prepaid expenses	163,952	-	163,952
Contracts receivable	163,883	-	163,883
Local United Way receivables	21,957	-	21,957
Other receivables	23,988	-	23,988
Total current assets	<u>4,225,698</u>	<u>361,422</u>	<u>4,587,120</u>
Office furniture and equipment, at cost	244,932	-	244,932
Less accumulated depreciation	(79,700)	-	(79,700)
Net office furniture and equipment	<u>165,232</u>	<u>-</u>	<u>165,232</u>
 Total assets	 <u>\$ 4,390,930</u>	 <u>\$ 361,422</u>	 <u>\$ 4,752,352</u>

**LIABILITIES AND NET ASSETS**

Current liabilities:			
Accounts payable and accrued expenses	\$ 998,070	\$ 98,805	\$ 1,096,875
Refundable advances	1,636,397	-	1,636,397
Deferred revenue	229,208	-	229,208
Total current liabilities	<u>2,863,675</u>	<u>98,805</u>	<u>2,962,480</u>
Unrestricted net assets	<u>1,527,255</u>	<u>262,617</u>	<u>1,789,872</u>
 Total liabilities and net assets	 <u>\$ 4,390,930</u>	 <u>\$ 361,422</u>	 <u>\$ 4,752,352</u>

See Report of Independent Public Accountants.



**UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY**  
**CONSOLIDATING STATEMENT OF ACTIVITIES**  
**YEAR ENDED JUNE 30, 2012**

	<u>United Way of Connecticut, Inc.</u>	<u>Connecticut Policy and Economic Council, Inc.</u>	<u>Consolidated Total</u>
Change in unrestricted net assets:			
Revenues, gains and other support:			
Governmental grants and contracts	\$ 12,867,034	\$ -	\$ 12,867,034
Local United Way revenue	623,651	-	623,651
Grants and contracts, other	330,427	-	330,427
Miscellaneous	68,643	-	68,643
Total revenues, gains and other support	<u>13,889,755</u>	<u>-</u>	<u>13,889,755</u>
Expenses:			
Program services:			
2-1-1 Health and Human Services	5,570,458	-	5,570,458
Care 4 Kids	5,788,275	-	5,788,275
Community Results Center	86,130	2,203	88,333
Other programs	236,577	-	236,577
Total program services	<u>11,681,440</u>	<u>2,203</u>	<u>11,683,643</u>
Support services:			
Management and general	2,098,882	-	2,098,882
Total expenses	<u>13,780,322</u>	<u>2,203</u>	<u>13,782,525</u>
Change in net assets	109,433	(2,203)	107,230
Net assets, beginning of year	<u>1,417,822</u>	<u>264,820</u>	<u>1,682,642</u>
Net assets, end of year	<u>\$ 1,527,255</u>	<u>\$ 262,617</u>	<u>\$ 1,789,872</u>

See Report of Independent Public Accountants.

**UNITED WAY OF CONNECTICUT, INC. AND SUBSIDIARY**

**CONSOLIDATING STATEMENT OF CASH FLOWS  
YEAR ENDED JUNE 30, 2012**

	<u>United Way of Connecticut, Inc.</u>	<u>Connecticut Policy and Economic Council, Inc.</u>	<u>Consolidated Total</u>
Operating activities:			
Change in net assets	\$ 109,433	\$ (2,203)	\$ 107,230
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities:			
Depreciation	50,541	-	50,541
Changes in operating assets and liabilities:			
Prepaid expenses	(82,618)	-	(82,618)
Contracts receivable	56,033	-	56,033
Local United Way receivables	(553)	-	(553)
Other receivables	6,613	-	6,613
Accounts payable and accrued expenses	184,963	(15,145)	169,818
Refundable advances	(214,128)	-	(214,128)
Deferred revenue	(52,907)	-	(52,907)
Net cash provided by (used in) operating activities and net increase (decrease) in cash	<u>57,377</u>	<u>(17,348)</u>	<u>40,029</u>
Cash, beginning of year	<u>3,794,541</u>	<u>378,770</u>	<u>4,173,311</u>
Cash, end of year	<u>\$ 3,851,918</u>	<u>\$ 361,422</u>	<u>\$ 4,213,340</u>

See Report of Independent Public Accountants.