Consolidated Financial Statements (With Supplementary Information) and Independent Auditor's Report

June 30, 2014 and 2013

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#### Independent Auditor's Report

To the Board of Directors United Way of Connecticut, Inc.

#### Report on Financial Statements

We have audited the accompanying consolidated financial statements of United Way of Connecticut, Inc. and Subsidiary, which comprise the consolidated statements of financial position as of June 30, 2014 and 2013, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement. The financial statements of a certain subsidiary of United Way of Connecticut, Inc. was not audited in accordance with *Government Auditing Standards* as discussed in Note 2 in the notes to schedule of expenditures of Federal awards and the notes to schedule of expenditures of state financial assistance.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risk of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purposes of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of United Way of Connecticut, Inc. and Subsidiary as of June 30, 2014 and 2013, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Other Matters

#### Report on Consolidating Information

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information on pages 15-17 is presented for purposes of additional analysis of the 2014 consolidated financial statements rather than to present the financial position, changes in net assets and cash flows of the individual organizations, and it is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the 2014 consolidated financial statements. The consolidating information has been subjected to the auditing procedures applied in the audit of the 2014 consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the 2014 consolidated financial statements or to the 2014 consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the consolidating information is fairly stated in all material respects in relation to the 2014 consolidated financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated December 18, 2014 on our consideration of United Way of Connecticut, Inc. and Subsidiary's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering United Way of Connecticut, Inc. and Subsidiary's internal control over financial reporting and compliance.

Glastonbury, Connecticut December 18, 2014

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### Consolidated Statements of Financial Position June 30, 2014 and 2013

<u>Assets</u>	2014	2013			
Current assets: Cash Prepaid expenses Contracts receivable Local United Way receivables Other receivables Total current assets	\$ 4,335,281 173,985 178,980 39,857 - 4,728,103	\$ 3,906,571 159,902 138,849 10,910 9,210 4,225,442			
Office furniture and equipment Less accumulated depreciation Net office furniture and equipment	244,932 (174,952) 69,980	244,932 (128,298) 116,634			
Total assets	\$ 4,798,083	\$ 4,342,076			
Liabilities and Net Assets  Current liabilities: Accounts payable and accrued expenses Refundable advances Deferred revenue Total current liabilities	\$ 1,388,826 1,221,263 152,540 2,762,629	\$ 909,838 1,252,014 378,152 2,540,004			
Commitments and contingencies					
Unrestricted net assets  Total liabilities and net assets	2,035,454 \$ 4,798,083	1,802,072 \$ 4,342,076			
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# **Consolidated Statements of Activities Years Ended June 30, 2014 and 2013**

	2014	2013
Change in unrestricted net assets:		
Revenues, gains and other support:		
Governmental grants and contracts	\$ 13,297,579	\$ 12,995,765
Local United Way revenue	593,444	595,531
Grants and contracts, other	566,560	330,818
Miscellaneous	37,937_	48,483
Total revenues, gains and other support	14,495,520	13,970,597
Expenses:		
Program services:		
2-1-1 Health and Human Services	5,667,818	5,664,773
Care 4 Kids	6,360,649	5,947,186
Community Results Center	22,046	128,964
Other programs	47,782	13,147
Total program services	12,098,295	11,754,070
Support services:		
Management and general	2,163,843	2,204,327
Total expenses	14,262,138	13,958,397
Change in net assets	233,382	12,200
Net assets, beginning of year	1,802,072	1,789,872
Net assets, end of year	\$ 2,035,454	\$ 1,802,072

## Consolidated Statement of Functional Expenses Year Ended June 30, 2014 (With Comparative Totals for 2013)

		ſ	Program Services			Support Services		
	2-1-1 Health	<u>'</u>	Community			Gervices		
	and Human		Results	Other		Management		
	Services	Care 4 Kids	Center	Programs	Total	and General	2014 Total	2013 Total
Salaries	\$ 3,025,526	\$ 3,541,106	\$ 18,159	\$ 10,155	\$ 6,594,946	\$ 1,215,403	\$ 7,810,349	\$ 7,906,024
	+ -,,		* -,					
Health, pension and benefits	889,272	1,142,659	716	1,283	2,033,930	330,594	2,364,524	2,373,592
Payroll taxes	218,662	254,874	1,454	816	475,806	84,998	560,804	569,662
Total personnel expenses	4,133,460	4,938,639	20,329	12,254	9,104,682	1,630,995	10,735,677	10,849,278
Contract services	552,740	203,694	61	26,770	783,265	202,369	985,634	946,878
Occupancy	290,986	321,152	-	4,805	616,943	112,135	729,078	736,113
Depreciation	18,137	21,092	96	68	39,393	7,261	46,654	48,598
Postage	47,746	267,137	8	69	314,960	2,524	317,484	324,928
Telephone	242,956	119,214	356	2,519	365,045	67,275	432,320	330,916
Office supplies, IT and								
program materials	263,663	382,033	1,000	388	647,084	23,174	670,258	408,159
Printing and copying	31,109	65,641	-	63	96,813	5,095	101,908	107,852
Miscellaneous	7,880	1,383	50	251	9,564	32,818	42,382	38,499
Staff training and development	53,395	31,705	-	25	85,125	23,171	108,296	80,756
Insurance	-	-	-	-	-	56,522	56,522	56,994
Travel	17,134	6,882	146	230	24,392	504	24,896	22,018
Advertising	8,612	2,077		340	11,029		11,029	7,408
Total expenses	\$ 5,667,818	\$ 6,360,649	\$ 22,046	\$ 47,782	\$ 12,098,295	\$ 2,163,843	\$ 14,262,138	\$ 13,958,397

## Consolidated Statement of Functional Expenses Year Ended June 30, 2013

		F	Program Services			Support Services					
	2-1-1 Health and Human Services	Community Results Care 4 Kids Center		Community Results Other		Results Other Managemen				Management and General	2013 Total
Salaries	\$ 3,178,179	\$ 3,479,404	\$ 7,403	\$ 948	\$ 6,665,934	\$ 1,240,090	\$ 7,906,024				
Health, pension and benefits	899,528	1,096,445	58,012	345	2,054,330	319,262	2,373,592				
Payroll taxes	233,190	250,595	556	74	484,415	85,247	569,662				
Total personnel expenses	4,310,897	4,826,444	65,971	1,367	9,204,679	1,644,599	10,849,278				
Contract services	471,504	154,956	59,638	6,997	693,095	253,783	946,878				
Occupancy	304,127	315,243	283	998	620,651	115,462	736,113				
Depreciation	19,690	21,116	45	125	40,976	7,622	48,598				
Postage	44,655	277,849	5	59	322,568	2,360	324,928				
Telephone	166,521	111,703	87	703	279,014	51,902	330,916				
Office supplies and											
program materials	233,307	135,124	127	599	369,157	39,002	408,159				
Printing and copying	35,244	67,127	19	69	102,459	5,393	107,852				
Miscellaneous	22,329	6,940	1,435	1,777	32,481	6,018	38,499				
Staff training and development	40,452	23,142	994	110	64,698	16,058	80,756				
Insurance	-	-	-	=	-	56,994	56,994				
Travel	11,480	6,160	360	46	18,046	3,972	22,018				
Advertising	4,567	1,382		297	6,246	1,162	7,408				
Total expenses	\$ 5,664,773	\$ 5,947,186	\$ 128,964	\$ 13,147	\$ 11,754,070	\$ 2,204,327	\$ 13,958,397				

## Consolidated Statements of Cash Flows Years Ended June 30, 2014 and 2013

	2014			2013
Operating activities:				
Change in net assets	\$	233,382	\$	12,200
Adjustments to reconcile change in net assets				
to net cash provided by (used in) operating activities:				
Depreciation		46,654		48,598
Changes in operating assets and liabilities:				
Prepaid expenses		(14,083)		4,050
Contracts receivable		(40,131)		25,034
Local United Way receivables		(28,947)		11,047
Other receivables		9,210		(2,112)
Accounts payable and accrued expenses		478,988		(170, 147)
Refundable advances		(30,751)		(384,383)
Deferred revenue		(225,612)		148,944
Net cash provided by (used in) operating activities				
and net increase (decrease) in cash		428,710		(306,769)
Cash, beginning of year		3,906,571		4,213,340
Cash, end of year	\$	4,335,281	\$	3,906,571

# Notes to Consolidated Financial Statements June 30, 2014

### Note 1 - Organization and summary of significant accounting policies Organization and operations

United Way of Connecticut, Inc. provides Connecticut's statewide information, referral and crisis intervention services, 24 hours a day, 7 days a week. United Way of Connecticut, Inc. administers eligibility based programs for the State of Connecticut. United Way of Connecticut, Inc. facilitates the sharing of skills, information and other resources among the independent local United Ways in Connecticut. United Way of Connecticut, Inc. is a vehicle to identify and pursue public policy objectives which affect human services in Connecticut and through the Community Results Center, provides research and analysis that informs local planning and decision-making.

The Statewide Information, Referral and Crisis Intervention Service Program ("2-1-1") is restrictively funded by grants, contracts and/or revenue generated through the efforts or assets of the program as follows:

Statewide Information, Referral and Crisis Intervention Service Program - Funded through:

- State of Connecticut Department of Social Services ("DSS") as administrator of 2-1-1, Health Care Line, Help Me Grow, and 2-1-1 Child Care
- Department of Public Health ("DPH") as administrator of the Maternal Child Health Grant
- Department of Developmental Services ("DDS") as administrator of Birth to Three Program
- Local United Ways and other community service organizations
- Department of Children and Families ("DCF") as administrator of Emergency Mobile Psychiatric Services program

United Way Services - Funded through local United Ways and various grants

Community Results Center - Funded through various contracts and grants

Child Care Assistance Program - Funded by the Department of Social Services

#### Principles of consolidation

United Way of Connecticut, Inc. is affiliated with Connecticut Policy and Economic Council, Inc. ("CPEC"). United Way of Connecticut, Inc. is the sole member of CPEC and the Board of Directors of United Way of Connecticut, Inc. serves as the Board of Directors of CPEC.

As of January 1, 2006, all programs of CPEC were transferred to the Community Results Center Department of United Way of Connecticut, Inc., however, CPEC has continued to function as a separate entity. Significant intercompany accounts and transactions have been eliminated in consolidation.

United Way of Connecticut, Inc. and CPEC are referred to collectively as the "Organization."

# Notes to Consolidated Financial Statements June 30, 2014

#### **Basis of presentation**

The accompanying consolidated financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America. The consolidated financial statements report information regarding the Organization's consolidated financial position and activities according to three classes of net assets: unrestricted, temporarily restricted and permanently restricted. They are described as follows:

Unrestricted net assets are not subject to explicit donor-imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of the Board of Directors.

Temporarily restricted net assets are subject to either explicit donor-imposed stipulations or by operation of law that can be fulfilled by actions of the Organization or that expire by the passage of time. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statement of activities as net assets released from restrictions.

Permanently restricted net assets are subject to explicit donor-imposed stipulations that they be maintained permanently by the Organization and stipulate the use of income and/or appreciation as either unrestricted or temporarily restricted based on donor-imposed stipulations or by operation of law.

At June 30, 2014 and 2013, there were no temporarily or permanently restricted net assets.

#### Tax status

The Organization is exempt from Federal income taxes under the provisions of the Internal Revenue Code 501(c)(3) and, therefore, has made no provisions for Federal or state income taxes in the accompanying consolidated financial statements.

The Organization has no unrecognized tax benefits or liabilities at June 30, 2014 and 2013. The Organization's Federal and state income tax returns prior to fiscal year 2011 are closed and management continually evaluates expiring statutes of limitations, audits, proposed settlements, changes in tax law and new authoritative rulings.

If the Organization has unrelated business income taxes, it will recognize interest and penalties associated with any tax matters as part of the income tax provision and include accrued interest and penalties with the related tax liability in the consolidated statements of financial position. The Organization has no unrelated business income taxes for 2014 and 2013.

# Notes to Consolidated Financial Statements June 30, 2014

#### Grants from governments and deferred revenue

The Organization receives various grants, principally from governmental agencies. These grants are generally on a cost reimbursement basis, including recoverable overhead. Revenues from grants are deemed earned and recognized in the consolidated statements of activities when expenditures are made for the purpose specified. Revenues are deferred if the Organization has received grants, but the funds have not yet been expended for the purpose specified. Receipts of grant awards in advance, which are payable back to the funding agency if not used, are classified as refundable advances in the accompanying consolidated statements of financial position.

#### Contributions

Contributions received are recorded as unrestricted, temporarily restricted or permanently restricted support depending on the existence and/or nature of any donor restrictions. Support that is restricted by the donor is reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the support is recognized. All other donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the consolidated statements of activities as net assets released from restrictions.

#### Cash and cash equivalents

The Organization considers all unrestricted, highly liquid investments with an initial maturity of three months or less when acquired to be cash equivalents. There were no cash equivalents held by the Organization as of June 30, 2014 and 2013.

#### Restricted cash

Certain bank accounts have been established according to the DSS grant/program requirements. Restricted cash as of June 30, 2014 and 2013 was \$28,003 and \$839,753, respectively, and is included in cash in the consolidated statements of financial position.

Grant funds, related to a specific program, may be required to be in separate interest bearing accounts. There were no such cash balances at June 30, 2014 and 2013.

#### Office furniture and equipment

The Organization capitalizes all expenditures (other than those purchased with funds received from state funding agencies) for office furniture and equipment that are in excess of \$5,000 and that have a useful life of greater than one year. Purchased office furniture and equipment are carried at cost. Donated office furniture and equipment are carried at the approximate fair value at the date of donation. Office furniture and equipment is depreciated using the straight-line method over estimated useful lives of three to seven years.

# Notes to Consolidated Financial Statements June 30, 2014

Expenditures for repairs and maintenance are charged to expense as incurred. For assets sold or otherwise disposed of, the cost and related accumulated depreciation are removed from the accounts, and any resulting gain or loss is reflected in the consolidated statements of activities for the period.

Capital assets purchased with funds received from all state funding agencies are expensed in the year acquired and are charged to the program benefited. Title to the equipment remains with the funding agency and the capital assets revert to that agency at the termination of the program. The amount of equipment purchased and expensed with state funds was \$103,228 and \$144,870 for the years ended June 30, 2014 and 2013, respectively.

#### **Use of estimates**

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### **Functional expenses**

The costs of providing various programs and other activities have been summarized on a functional basis in the consolidated statements of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### Advertising costs

Advertising costs are expensed as incurred and included in functional expenses.

#### Reclassifications

Certain reclassifications have been made to the 2013 consolidated financial statements presentation to correspond to the 2014 format.

#### Subsequent events

The Organization has evaluated subsequent events through December 18, 2014, which is the date the consolidated financial statements were available to be issued.

#### Note 2 - Concentrations of credit risk

Financial instruments, which potentially subject the Organization to concentrations of credit risk, consist primarily of cash and receivables. The Organization maintains its cash with high-credit quality financial institutions. The total cash balances are insured by the FDIC up to \$250,000 per financial institution. As of June 30, 2014 and 2013, the Organization has cash balances on deposit that exceeded the balance insured by the FDIC of approximately \$4,112,000 and \$3,828,000, respectively.

Contracts and other receivables are limited to contributions from various foundations, businesses and individuals. Management does not believe any credit risk exists and, therefore, no allowance for doubtful accounts has been recorded.

# Notes to Consolidated Financial Statements June 30, 2014

Approximately 77% and 84% of the Organization's funding was provided by grants from the State of Connecticut DSS for the years ended June 30, 2014 and 2013, respectively.

#### Note 3 - Line of credit

The Organization has a \$2,000,000 revolving line of credit from a bank which will expire on January 31, 2015. Available funds as of June 30, 2014 and 2013 were \$2,000,000. The line of credit is secured by a security interest on all the business assets. Interest is payable monthly on any advances outstanding at a variable rate equal to the bank's "Prime Rate" (3.25% at June 30, 2014) plus 0.50%. Any unpaid balances must be paid in full on the expiration date. There was no outstanding balance as of June 30, 2014 and 2013 and, as such, no borrowings during both fiscal years.

#### Note 4 - Pension plan

The Organization maintains a defined contribution pension plan covering all employees of the Organization with six months of service, who have attained the age of twenty-one. The Organization's contribution to the plan was at 8% of eligible payroll for the plan year. For the years ended June 30, 2014 and 2013, pension plan contribution expense totaled \$503,176 and \$592,889, respectively.

#### **Note 5 - Operating leases**

The Organization leases office and storage space in various locations, which expire at various times through February 2017. The Organization is responsible for property taxes, insurance and maintenance. The Organization also leases various office equipment, which expire at various times through January 2017. The Organization is responsible for all insurance and maintenance.

The future minimum lease payments due under the noncancelable leases in each of the years subsequent to June 30, 2014 are as follows:

Year Ending June 30,	
2015	\$ 678,322
2016	687,940
2017	460,371
	\$ 1,826,633

Total rental expense for all operating leases for the years ended June 30, 2014 and 2013 was \$729,078 and \$736,113, respectively.

# Notes to Consolidated Financial Statements June 30, 2014

## Note 6 - Contingency

### Litigation

From time to time, the Organization is a defendant in actions arising in the ordinary course of business. In the opinion of management, such litigation will not have a material effect on the Organization's consolidated financial condition or results of operations.

#### Note 7 - Subsequent event

The Care4Kids and 2-1-1 Child Care programs transitioned from the Department of Social Services to the Office of Early Childhood effective July 1, 2014. The Provider Orientation Program transitioned from the State Department of Education to the Office of Early Childhood effective July 1, 2014. As part of that transition, the Organization entered into a five year contract with the Office of Early Childhood to provide the services to that contract.

# Consolidating Statement of Financial Position June 30, 2014

				onnecticut olicy and				
	United Way of			conomic			Co	onsolidated
Assets		necticut, Inc.		uncil, Inc.	Eli	minations		Total
		,		,		_		
Current assets:								
Cash	\$	4,007,506	\$	327,775	\$	-	\$	4,335,281
Prepaid expenses		173,985		-		-		173,985
Contracts receivable		178,980		-		-		178,980
Local United Way receivables		39,857		-		-		39,857
Other receivables		19,079		-		(19,079)		-
Total current assets		4,419,407		327,775		(19,079)		4,728,103
Office furniture and equipment		244,932		_		_		244,932
Less accumulated depreciation		(174,952)				_		(174,952)
Net office furniture and equipment		69,980						69,980
Net office furniture and equipment		09,900						09,960
Total assets	\$	4,489,387	\$	327,775	\$	(19,079)	\$	4,798,083
Liabilities and Net Assets								
Current liabilities:								
Accounts payable and accrued expenses	\$	1,286,365	\$	121,540	\$	(19,079)	\$	1,388,826
Refundable advances	•	1,221,263	Ψ	-	*	(10,010)	Ψ	1,221,263
Deferred revenue		152,540		_		_		152,540
Total current liabilities		2,660,168		121,540		(19,079)		2,762,629
Unrestricted net assets		1,829,219		206,235		<u>-</u>		2,035,454
Total liabilities and net assets	\$	4,489,387	\$	327,775	\$	(19,079)	\$	4,798,083

### Consolidating Statement of Activities Year Ended June 30, 2014

Change in unrestricted net assets:	ited Way of necticut, Inc.	Po Ed	nnecticut olicy and conomic uncil, Inc.	Eliminations		С	onsolidated Total
Revenues, gains and other support:	 						
Governmental grants and contracts	\$ 13,297,579	\$	-	\$	-	\$	13,297,579
Local United Way revenue	593,444		-		-		593,444
Grants and contracts, other	566,560		-		-		566,560
Miscellaneous	 37,937						37,937
Total revenues, gains and other support	14,495,520						14,495,520
Expenses:							
Program services:							
2-1-1 Health and Human Services	5,667,818		-		-		5,667,818
Care 4 Kids	6,360,649		-		-		6,360,649
Community Results Center	21,719		327		-		22,046
Other programs	 47,782				-		47,782
Total program services	12,097,968		327		-		12,098,295
Support services:							
Management and general	 2,163,843						2,163,843
Total expenses	14,261,811		327				14,262,138
Change in net assets	233,709		(327)		-		233,382
Net assets, beginning of year	 1,595,510		206,562				1,802,072
Net assets, end of year	\$ 1,829,219	\$	206,235	\$		\$	2,035,454

### Consolidating Statement of Cash Flows Year Ended June 30, 2014

		ted Way of necticut, Inc.	Policy	onnecticut and Economic ouncil, Inc.	Eliminations		Consolidated Total	
Operating activities:						4		. ota.
Change in net assets	\$	233,709	\$	(327)	\$	-	\$	233,382
Adjustments to reconcile change								
in net assets to net cash								
provided by (used in) operating activities:								
Depreciation		46,654		-		-		46,654
Changes in operating assets and liabilities:								
Prepaid expenses		(14,083)		-		-		(14,083)
Contracts receivable		(40,131)		-		-		(40,131)
Local United Way receivables		(28,947)		-		-		(28,947)
Other receivables		9,210		-		-		9,210
Accounts payable and accrued expenses		495,551		(16,563)		-		478,988
Refundable advances		(30,751)		-		-		(30,751)
Deferred revenue		(225,612)		-		-		(225,612)
Net cash provided by (used in) operating activities and net increase								
(decrease) in cash		445,600		(16,890)		-		428,710
Cash, beginning of year		3,561,906		344,665				3,906,571
Cash, end of year	\$	4,007,506	\$	327,775	\$		\$	4,335,281